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## **Smith Electric Vehicles Awarded GSA Schedule**

*All-electric Smith Newton first medium/heavy-truck offering on GSA schedule as federal agencies ordered to reduce emissions*

**Washington, DC – January 27, 2009** – Smith Electric Vehicles U.S. Corporation (Smith) announced today it has been added to the GSA Schedule under solicitation number QMAE-T4-091003-N, allowing U.S. government agencies and military forces to purchase Smith's all-electric, fuel- and emissions-free commercial trucks.

GSA establishes long-term, government-wide contracts with commercial firms that streamline purchasing for government agencies. GSA Automotive is responsible for procuring more than \$1 billion in vehicles and automotive services each year. The Smith Newton is the only all-electric medium/heavy-truck offering on the GSA schedule.

President Obama issued an executive order in October requiring for the first time that all federal agencies measure their greenhouse gas emissions and set a plan to reduce them. The order specifically mandates a 30 percent reduction in fleet vehicle petroleum use by 2020.

"Smith's addition to the GSA schedule will provide a significant new opportunity for federal agencies to reduce fleet vehicle greenhouse gas emissions and open a previously untapped market for commercial electric vehicles," said Bryan Hansel, CEO of Smith. "An aggressive move into this market by the federal government will allow producers to rapidly scale up production, lowering costs throughout the industry and driving the creation of high-quality manufacturing jobs."

The Smith Newton is powered exclusively by battery, runs without noise or vibration, and stores electric energy during stopping through a process called regenerative braking. It has a top speed of 50 mph, a range on one battery charge in excess of 100 miles and a payload of over 16,000 pounds. Smith Electric Vehicles feature the latest in Lithium-ion battery cell technology, power management and all-electric drivetrain. The Smith Newton is the only medium/heavy duty truck to be certified by the California Air Resources Board.

Smith, headquartered in Kansas City, Mo., is a privately held company owned by Private Investors Management and The Tanfield Group Plc, based in the United Kingdom. Tanfield is the parent company of Smith Electric Vehicles in the U.K., the leading manufacturer of zero-emissions battery-electric commercial vehicles in Europe since the 1920s.

Smith Electric Vehicles has produced the Newton truck in Europe for more than three years and has sold vehicles to major fleet operators in sectors such as mail and parcel delivery, logistics, retail, highway maintenance and airports.

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**About Smith Electric Vehicles U.S. Corporation:** Smith Electric Vehicles U.S. Corporation (Smith) ([www.sev-us.com](http://www.sev-us.com)), a Delaware corporation, is an all-electric zero-emissions commercial truck manufacturer. The company licenses its proprietary technology from Smith Electric Vehicles in the U.K., the world's largest manufacturer and industry leader of commercial electric vehicles. Smith is a privately held company owned by Private Investors Management, and the Tanfield Group Plc, based in the United Kingdom. Smith produces the Smith Newton – the world's largest battery-electric-powered truck.

**About Tanfield Group Plc:** The Tanfield Group Plc is the world's leading developer and manufacturer of road-going commercial electric vehicles and aerial work platforms. Tanfield is headquartered in Washington, Tyne & Wear, with operations in Europe, Scandinavia, North America, the Middle East, and Asia-Pacific and Africa. It has two main divisions:

**Smith Electric Vehicles** was founded in 1920 and acquired by Tanfield in October 2004. Following its acquisition, Smith Electric Vehicles is developing into a world leader in new technology electric vans and trucks with greatly enhanced performance, speed and range capabilities. This makes them attractive for all fleet operators in large towns, cities and closed industrial environments. For the first time, these fleet operators have economically viable, zero emission alternatives to using diesel vans and trucks. Smith Electric Vehicles has an unrivalled UK-wide service and support network, which already maintains over 5,000 vehicles for major fleet operators. [www.smithelectricvehicles.com](http://www.smithelectricvehicles.com)

**Powered Access** contains two of the world's most established aerial work platform brands, UpRight Powered Access and Snorkel International. UpRight is the UK's biggest manufacturer of self-propelled aerial work platforms (also known as "cherry-pickers", "mobile elevating work platforms", "aerial lifts", etc). UpRight has assembly facilities in the UK and USA, with products sold through a strong network of over 200 independent, full-service distributors across Europe, Scandinavia, the Middle East and Asia-Pacific regions. Snorkel, acquired in August 2007, has significant manufacturing capabilities along with strong sales and distribution, in North America and Australia. Tanfield has successfully extended its powered access product range and is now one of only three "full line" aerial lift manufacturers to have a significant global footprint in both the North America and EMEA regions, in what is a \$7bn market. [www.upright.com](http://www.upright.com) / [www.snorkellift.com](http://www.snorkellift.com)